

eSHARE

Financial Industry

USE CASES

Collaboration, reimagined.

www.eshare.com

Property Services Deal Hub

Contact eShare

Problem:

Difficulty Accessing and Sharing Property Files

- Large files like CAD drawings not easily accessible.
- Multiple stakeholders involved, causing communication delays.

Analyze Problem:

Stakeholders Review Collaboration Bottlenecks

- Documents such as facility diagrams and large CAD files identified as crucial.
- Multiple access requests create slowdowns.

Devise Solution:

Implement eShare for Property Services

- Stakeholders, including law firms and construction companies, adopt eShare as the centralized hub.
- Efficient and secure sharing of documents ensured.

Results:

Expedited Decision Making & Seamless Communication

- All necessary documents readily available.
- Collaboration becomes streamlined and efficient.

Business Impact:



Operational Efficiency:

Accelerates property negotiations by centralizing essential documents and collaboration.



Financial Impact:

Faster property turnovers can lead to quicker revenue realization and increased cash flow.



Takeaway:

In the high-stakes world of property services, swift and secure access to pivotal documents is paramount. Leveraging eShare as a hub enables all stakeholders to accelerate negotiations, seal deals efficiently, and minimize potential delays or discrepancies that could cost thousands.collaboration.

Home Mortgage Letters Archive

[Contact eShare](#)

Problem:

Delays in Mortgage Letter Availability

- Essential letters for mortgage application not promptly accessible.

Analyze Problem:

Legal Partners Identify Workflow Inefficiencies

- Recognize need for a central repository for mortgage-related documents.
- Timely access identified as key requirement.

Devise Solution:

Legal Partners Opt for eShare

- Mortgage-related documents stored and shared via eShare.
- Immediate and secure access for relevant colleagues.

Results:

Accelerated Home Mortgage Processes

- Mortgage letters available in real-time.
- Smooth experience for home buyers and legal teams.

Business Impact:



Operational Efficiency:

Streamlines the mortgage approval process by providing instant access to requisite legal documentation.



Financial Impact:

Quicker mortgage approvals lead to accelerated revenue and improved customer satisfaction, fostering loyalty and potential referrals.



Takeaway:

For many, purchasing a home is the most significant financial decision they'll make. By centralizing mortgage-related communications through eShare, organizations instill confidence in home buyers, ensuring they receive timely, accurate, and easily accessible information, thereby enhancing customer satisfaction and trust.

Strategic Partner Collaboration Hub

[Contact eShare](#)

Problem:

Inefficient Document Sharing Among Strategic Partners

- Vital strategic presentations, documents, and reports scattered across different platforms.

Analyze Problem:

Financial Institutions Pay Colleagues Review Collaboration Tools

- Current platforms found to lack comprehensive features for secure and efficient sharing.
- Need identified for a unified, accessible hub.

Devise Solution:

Adopt eShare as Strategic Partner Collab Hub

- Financial Institutions Pay and their Strategic Partners consolidate document sharing on eShare.
- Enhanced collaboration features adopted.

Results:

Seamless and Efficient Collaboration

- Unified platform for all strategic partnership documentation.
- Quicker decision-making and strategy formulation.

Business Impact:



Operational Efficiency:

Fosters dynamic collaborations, allowing for real-time insights and strategy development.



Financial Impact:

Enhanced collaborative efforts can lead to the inception of profitable ventures and partnerships.



Takeaway:

As the financial landscape becomes increasingly collaborative, having a singular, secure platform for partnership collaborations is imperative. eShare stands out as an enabler of seamless collaborations, ensuring that strategic alliances can innovate and execute at the speed of modern business, driving mutual growth.

Cloud Storage Replacement for Data Collaboration

Contact eShare

Problem:

Lack of a Unified System for File Sharing

- Scattered and disorganized file storage methods.

Analyze Problem:

Colleagues Analyze Current Systems

- Multiple platforms causing inefficiencies and potential security vulnerabilities.
- The need for a singular, secure hub for document sharing becomes evident.

Devise Solution:

Transition to eShare

- Centralized, reliable platform for all documentation and reports.
- Enhanced security features implemented.

Results:

Streamlined Document Management

- Singular platform reduces confusion and inefficiencies.
- Enhanced security protocols ensure data integrity.

Business Impact:

Operational Efficiency:

Offers a superior, secure, and integrated data-sharing solution compared to conventional cloud storage, minimizing data breaches.

Financial Impact:

Reduced costs from data breach incidents, and potentially decreased expenses on multiple storage solutions.

Takeaway:

Financial dealings require precision, speed, and confidentiality. By adopting eShare for document exchanges and collaborations, financial entities optimize these transactions, ensuring that deals are processed efficiently while maintaining the integrity and security of all involved data.

Legal Proceedings Portal

[Contact eShare](#)

Problem:

Difficulty Managing Legal Documents

- Inefficient tracking and sharing of subpoena and summons documents.

Analyze Problem:

Law Firms and Legal Departments Examine Processes

- Recognize a bottleneck in timely access and sharing of legal documents.
- Existing systems not built for efficient legal workflows.

Devise Solution:

Implement eShare as the Legal Document Portal

- Centralized storage and tracking of all subpoena and summons.
- Law firms and legal departments benefit from improved access and organization.

Results:

Streamlined Legal Document Management

- Faster resolution of legal matters.
- Enhanced collaboration between law entities.

Business Impact:



Operational Efficiency:

Simplifies the exchange of essential legal documents, expediting proceedings.



Financial Impact:

Quick resolution of legal cases can lead to reduced legal costs and potential fines.



Takeaway:

The legal realm demands strict adherence to timelines and utmost discretion. eShare offers an efficient, secure portal for managing such critical legal documents, ensuring that organizations can respond promptly to legal mandates while upholding their reputational integrity.

Asset Finance Collaboration

Contact eShare

Problem:

Fragmented Access to Financial Documents

- Difficulty in sharing deal packages, presentations, and other financial documents.

Analyze Problem:

Asset Finance Team Reviews Workflow

- A demand for faster, more efficient document sharing emerges.
- Identification of key pain points in the current document sharing process.

Devise Solution:

Introduce eShare for Asset Finance Operations

- Secure and streamlined platform for all financial documentation.
- Faster access and sharing among team members and clients.

Results:

Enhanced Financial Operations

- Deal closures become more efficient.
- Client satisfaction increases due to quicker document access.

Business Impact:

Operational Efficiency:

Speeds up the asset finance evaluation and decision-making process.

Financial Impact:

Quicker decisions on asset finance can increase loan disbursement rates, leading to higher interest earnings.

Takeaway:

Speed and accuracy are of the essence in asset financing. eShare accelerates the exchange and review of crucial documents, enabling faster decision-making processes, thereby shortening deal cycles and increasing the likelihood of successful financial transactions.

Meeting Insights Repository

Contact eShare

Problem:

Difficulty in Sharing and Accessing Meeting Recordings

- Delays in distributing vital meeting insights to the relevant stakeholders.

Analyze Problem:

Colleagues Assess Meeting Distribution Flow

- Current distribution methods are inefficient.
- A demand for a more secure way to share recordings.

Devise Solution:

Adopt eShare for Recording Management

- Centralized storage for all meeting recordings.
- Secure and fast sharing with clients, partners, and colleagues.

Results:

Quicker Decision-making and Review Processes

- Key meeting insights are disseminated faster.
- Streamlined review process enhances organizational productivity.

Business Impact:

Operational Efficiency:

Captures and archives valuable discussions, ensuring that no insights are lost and enhancing cross-departmental knowledge sharing.

Financial Impact:

Better-informed decisions based on past insights can reduce missteps, leading to potential savings.

Takeaway:

In a fast-paced financial world, missed insights from meetings can lead to missed opportunities. By archiving these discussions on eShare, stakeholders can revisit critical decision points, ensuring that strategies and actions are always informed by collective insights.

Security Insights Vault

[Contact eShare](#)

Problem:

Challenges in Sharing Surveillance Videos

- Current methods are inefficient and lack comprehensive access control.

Analyze Problem:

Physical Security Reviews Distribution Methods

- Delays and bottlenecks identified in sharing surveillance footage.
- A need for a centralized and secure storage solution.

Devise Solution:

Implement eShare for Surveillance Video Storage

- Secure, controlled access to all surveillance videos.
- Efficient sharing with entities like law enforcement and insurance.

Results:

Improved Incident Management

- Faster response times in security situations.
- Enhanced cooperation with external entities.

Business Impact:



Operational Efficiency:

Efficiently collates and shares security footage, aiding swift incident investigations.



Financial Impact:

Fast investigations can lead to quicker resolutions, potential insurance claims processing, and may even deter future incidents.



Takeaway:

Beyond its direct implications, physical security also impacts an organization's financial and reputational standing. Using eShare for secure storage and sharing of security footage ensures that evidence is accessible when needed, helping to expedite investigations and mitigate potential damages.

Insurance Claims Processing Hub

Contact eShare

Problem:

Inefficient Processing of Surveillance Videos for Insurance Claims

- Delays in reviewing and sharing videos pertinent to claims.

Analyze Problem:

Physical Security Identifies Video Sharing Bottlenecks

- Current distribution methods are unsuitable for timely claims management.
- Security concerns over the dissemination of surveillance footage.

Devise Solution:

eShare as the Centralized Video Repository

- Secure and organized storage for all pertinent surveillance videos.
- Efficient sharing with the insurance company, ensuring timely claim processing.

Results:

Expedited Insurance Claim Resolutions

- Streamlined access to evidence leads to faster claim decisions.
- Improved cooperation between security and insurance entities.

Business Impact:

Operational Efficiency:

Accelerates the claims process by centralizing and sharing required evidentiary footage.

Financial Impact:

Faster claims processing can lead to better customer satisfaction, potential client retention, and reduced administrative costs.

Takeaway:

Efficiently managing insurance claims can result in significant cost savings. eShare streamlines the sharing and review of essential claim documents between corporate entities and insurers, ensuring faster processing times and more accurate claim resolutions.

Charitable Initiatives Evaluation Hub

Contact eShare

Problem: **Fragmented Access to Charitable Grant Applications**

- Delays and challenges in reviewing and collaborating on grant applications.

Analyze Problem: **Corporate Affairs Team Assesses Grant Review Flow**

- Inefficiencies in the current grant review process are identified.
- Collaboration among committee members is not optimal.

Devise Solution: **eShare as the Centralized Application Hub**

- Secure and organized platform for all grant applications.
- Enables streamlined collaboration among selection committee members.

Results: **Efficient Grant Application Reviews**

- Improved collaboration ensures quicker decisions.
- Enhanced transparency in the grant selection process.

Business Impact:

Operational Efficiency:
Streamlines the selection process for charitable initiatives, ensuring that funds are directed towards the most impactful causes.

Financial Impact:
Effective vetting can optimize the utilization of allocated funds, ensuring philanthropic investments yield measurable societal impacts.

Takeaway:
Philanthropic initiatives enhance an organization's societal impact and brand image. With eShare, the evaluation and selection process for such initiatives becomes more structured, transparent, and efficient, ensuring that organizations maximize their societal contributions.

Employee Onboarding Portal

Contact eShare

Problem:

Inefficiencies in Onboarding New Joiners Without System Access

- Delays in sharing necessary internal communications with newcomers.

Analyze Problem:

Intranet Team Reviews New Joiner Onboarding Process

- Realizes that new employees lack timely access to essential intranet content.
- Current systems do not cater to this transitional period.

Devise Solution:

eShare as the Transitional Intranet Access Point

- Provides immediate access to SharePoint intranet content pages.
- Ensures that new joiners have all the necessary information even before system access.

Results:

Seamless Onboarding Experience

- New employees feel integrated and informed from day one.
- Reduced time and resources spent on addressing the information gap for new joiners.

Business Impact:

Operational Efficiency:

Ensures new employees have access to essential information even before their official systems are set up, fostering a seamless integration process.

Financial Impact:

Reducing the 'ramp-up' time for new hires can lead to quicker productivity, translating to potential early returns on hiring investments.

Takeaway:

A smooth onboarding process can significantly influence an employee's productivity and long-term commitment to an organization. eShare facilitates this by offering a centralized platform for new hires to access essential training materials, documents, and internal communications. This ensures a seamless transition for new team members, reducing the time-to-productivity and fostering a positive initial experience with the organization.

Sponsorship Evaluation Hub

Contact eShare

Problem:

Inefficiencies in Accessing and Sharing Sponsorship Reports

- Challenges in disseminating and reviewing sponsorship-related documents.

Analyze Problem:

Sponsorship Companies Assess Reporting Processes

- The current system lacks the efficiency and security necessary for sponsorship documents.
- Collaboration among colleagues on reports is cumbersome.

Devise Solution:

eShare as the Go-To Platform for Sponsorship Reporting

- Ensures secure and streamlined storage and sharing of sponsorship documents.
- Facilitates better collaboration among colleagues for report reviews.

Results:

Optimized Sponsorship Document Management

- Enhanced security and efficiency in managing sponsorship reports.
- Improved collaboration leads to more impactful sponsorship campaigns.

Business Impact:

Operational Efficiency:

Centralizes and streamlines sponsorship agreements and coordination.

Financial Impact:

Optimal sponsorship choices can enhance brand visibility and increase return on sponsorship investments.

Takeaway:

Effective sponsorship relationships require transparent and timely reporting. eShare simplifies this exchange, ensuring that both parties remain aligned in their objectives and commitments, maximizing the return on sponsorship investments.



About eShare:

Helping companies share files & collaborate securely between customers, partners, and supply chain with Microsoft 365 and Google Workplace productivity suites.

eShare was founded in 2012 as nCrypted Cloud to provide highly-secure external file sharing solutions built upon already existing cloud file sharing services. Though the company initially focused on the consumer market, it quickly became clear that Microsoft, Box, Dropbox and Google were not fully meeting the needs of enterprises who wanted to use their cloud file storage and sharing services to share regulated and proprietary data with clients, partners, suppliers and other outside parties. Re-branded as eShare in 2017, we are solely focused on meeting the external file sharing and content collaboration needs of medium to large sized enterprises.

Our super angel investors are former executives of Webex, Cisco, Microsoft, Broadcom and SpaceX. In addition to eShare, these investors were among the angel investors in Zoom Video, SentinelOne and Palantir. Our angel investors include Eric Yuan, the founder of Zoom, Dan Scheinman and Sameet Mehta. Prior to serving as eShare's President and Chief Product Officer until 2022, Ken Venner was a founding angel investor in eShare while the CIO of Broadcom. Ken later spent 6 years with SpaceX as their CIO and now serves as the CIO of Sierra Space. eShare's venture capital investors include Granite Hill Capital Partners, which specializes in global information technology companies.



Leverage Microsoft 365 for external file sharing and content collaboration

Many organizations already use Microsoft 365 for data sharing and storage. However, some find that the native controls available for secure external data sharing are insufficient. To compensate, they disable guest access to Teams and external file sharing from OneDrive and SharePoint Online, leading to the use of expensive and complicated point solutions for external file sharing. eShare offers the necessary rights management, authentication integration, and user-friendly branding to enable external file sharing and modern collaboration within Microsoft 365, without relying on guest access or external file sharing.



Significantly reduce data security risk by 93% without changing user behavior

Email remains the most popular file sharing tool, with 3.9 billion users. Attempting to block or encrypt attachments is often counterproductive, reducing productivity without effectively mitigating risk. eShare offers a seamless solution that automatically converts attachments into links, eliminating the need for users to change their behavior. Our usage statistics show that even with the right permissions, 90+% of recipients do not download attachments from your Microsoft 365 tenant, but prefer to use modern collaboration methods with the eShare platform. By using eShare's link-based sharing, organizations can meet business needs without permanently sharing their files.



Extend Zero Trust policies to include external collaborations

Zero Trust security strategies that prioritize least privilege access are now standard for many organizations. However, extending these policies to external collaborators has been a challenge. eShare offers a solution by applying Zero Trust policies that grant external recipients the minimum rights necessary to meet business needs, based on Microsoft Purview sensitivity labels where available, when files are shared externally. This approach ensures that external access is always limited and in compliance with organizational security policies.



GE Aerospace

VICTORIA'S SECRET



CITADEL



Cigna



London Stock Exchange Group

Clear.Bank

VOYA FINANCIAL



Getting started with eShare is easy:

1

Connect:

[Click here](#) to schedule a brief discovery call to see how we can help you balance your data governance and business needs.

2

Comprehensive demo:

After your discovery call, we'll schedule a brief but comprehensive demo that is tailored to your specific business outcomes.

3

Get started:

Once all of your questions are answered, getting started with eShare is quick and easy. You'll have a dedicated success team assigned to your account to support your teams on-boarding and implementation process.

Contact eShare

