



# Driving Digital Transformation While Mitigating Risks And Ensuring Compliance

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# Agenda

- Challenges with Digital Transformation
- Traditional Security Approach
- Risk Assessment Approach
- How Imperva can Help
- Q&A

# Challenges with Digital Transformation



# Transformation is Happening

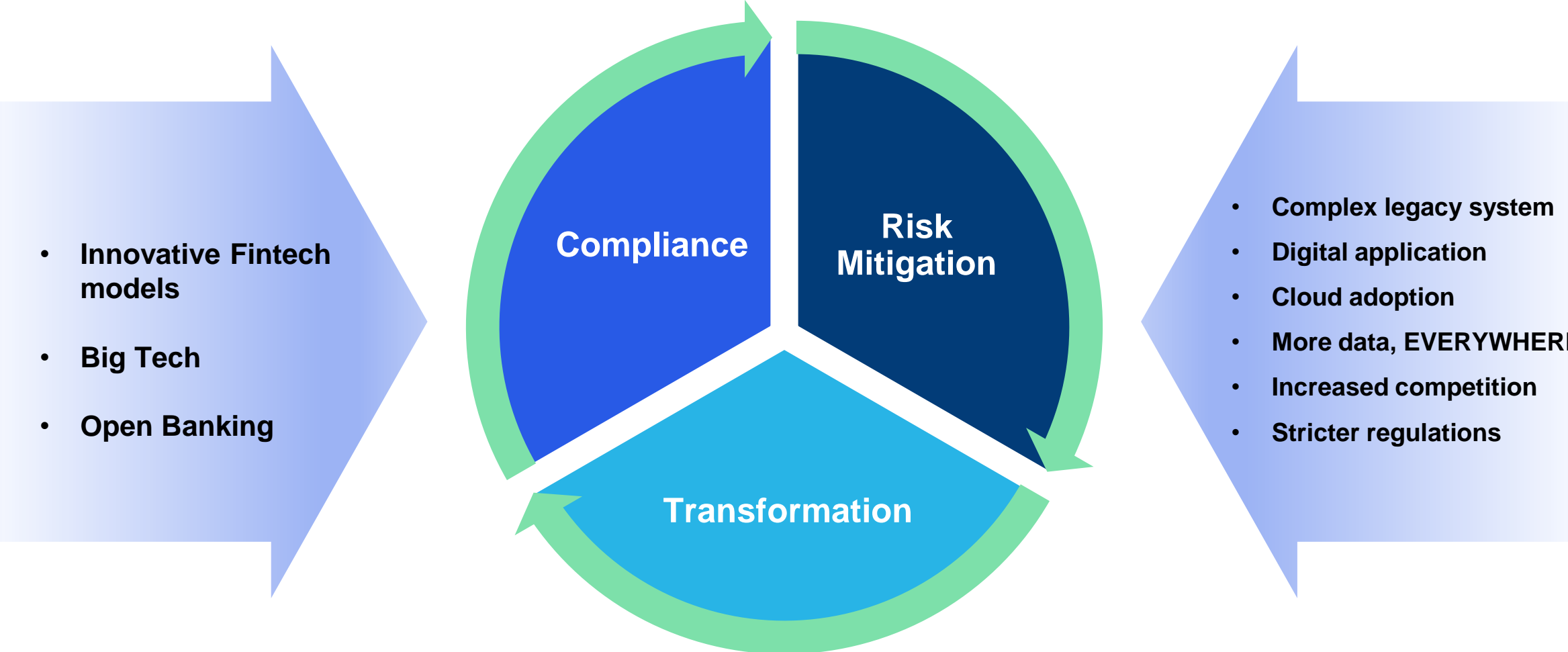
Drive revenue vs. Reduce cost

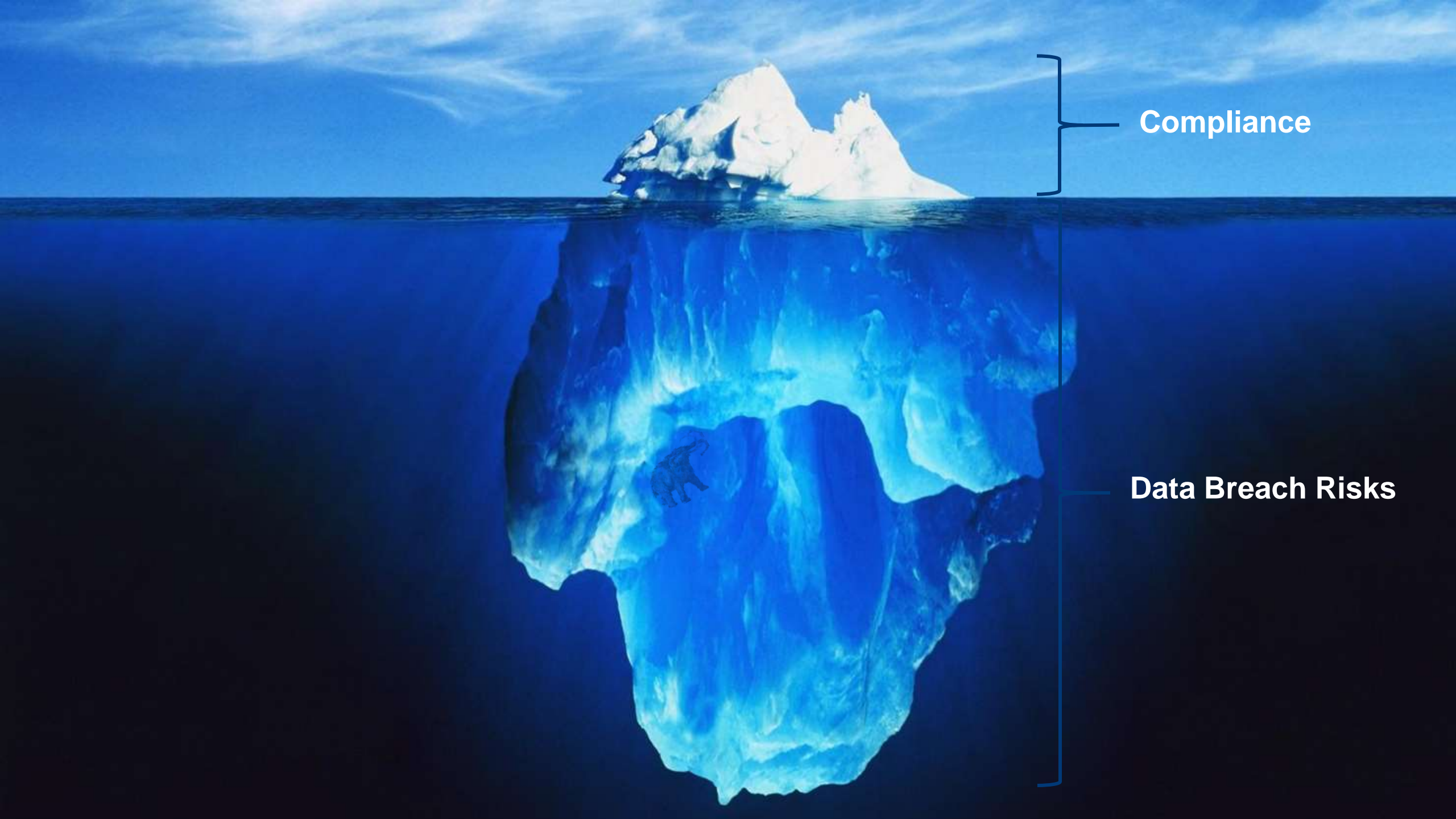
## Risks

- Unnoticed attacks
- Too much data, EVERYWHERE
- Lack of visibility into who accesses what data, how
- No assurance in existing controls
- Security isn't part of DevOps

# Pressures in Financial Services Industry

Risk Mitigation, Transformation, Compliance

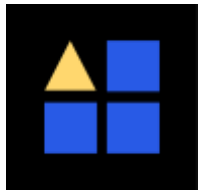




**Compliance**

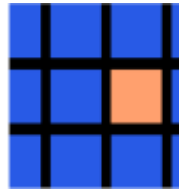
**Data Breach Risks**

# Why is Detection so Difficult



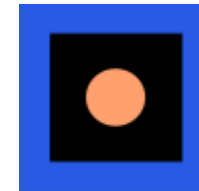
## More legitimate data access

**34%** of workers said they share passwords or accounts with their coworkers<sup>1</sup>



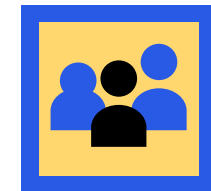
## Incident overload and alert fatigue

**54%** of companies admitted that they tend to ignore security alerts<sup>2</sup>



## Lack of skilled security professional

**70%** of CISOs consider it their top concern<sup>3</sup>



## Insider threats

**Fraud** is the most frequent insider threat incident type for financial services<sup>4</sup>

Source:

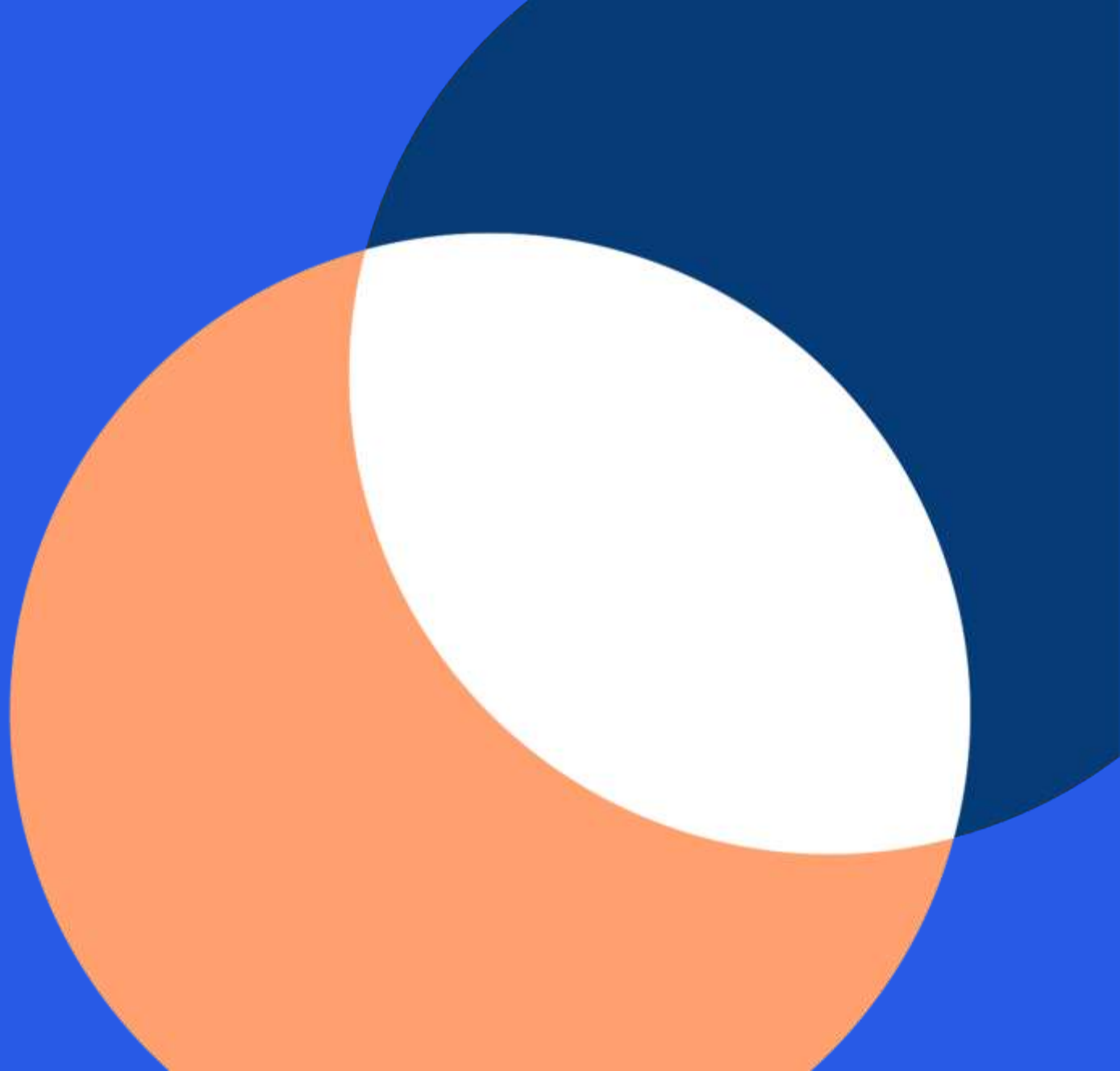
<sup>1</sup> <https://www.techradar.com/uk/news/the-dangers-of-password-sharing-at-work>

<sup>2</sup> Security Operations Challenges, Priorities, and Strategies, ESG, 2017

<sup>3</sup> What CISOs worry about in 2018, Ponemon Institute, 2018

<sup>4</sup> CERT National Insider Threat Center, 2019

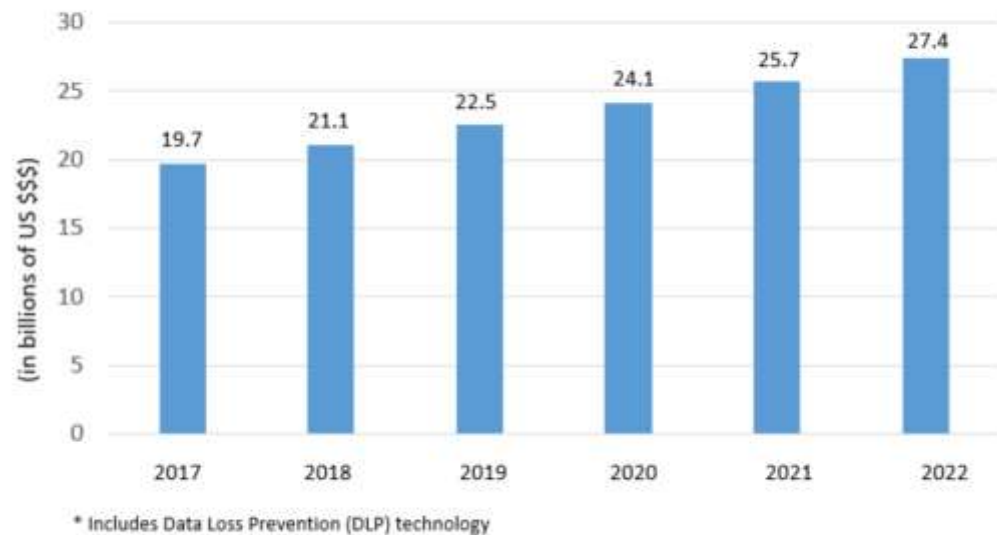
# Traditional Security Approach





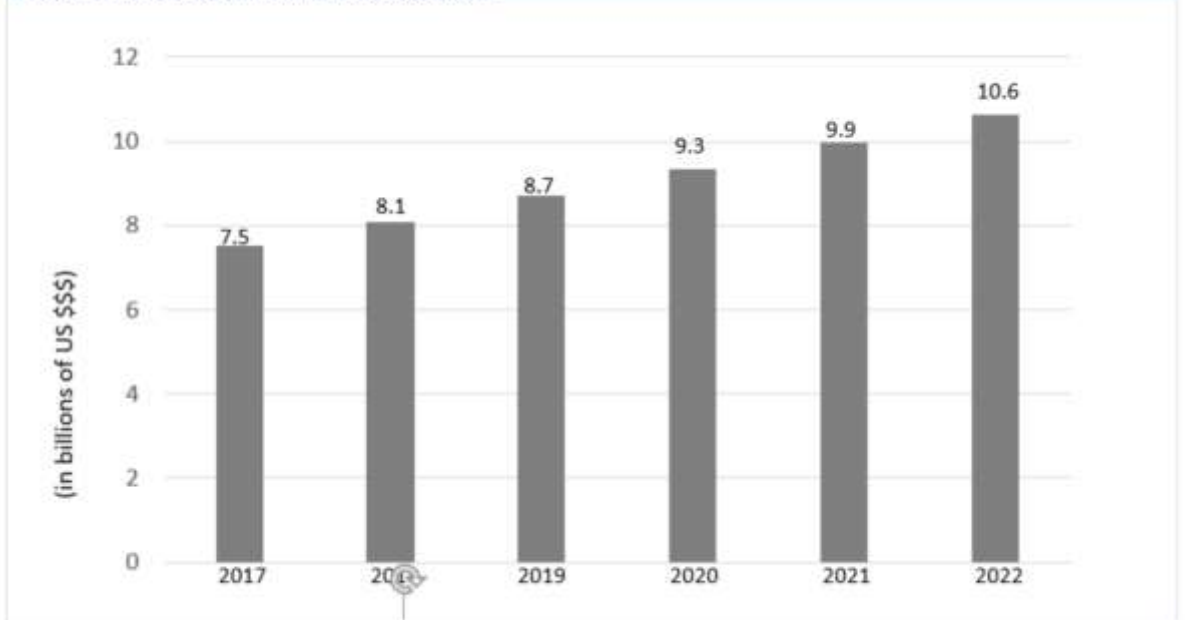
# Security Spending

Figure 1: Edge security market forecast\*



Source: Ovum Software Market Forecasts: Security, 2017–22

Figure 2: Core security market forecast



Source: Ovum Software Market Forecasts: Security, 2017–22

Spending in Perimeter-based & Identity-based security continues to grow

# Challenges of Traditional Security Approach

## Perimeter-based Security

- Ex: Endpoint, network security
- False assumption: “Trusted” internal network where data is safe
- Can’t protect against insider threats
- Fail to empower a digital workforce to better serve customers while protecting data

## Identity & Access Management

- Ex: User authentication
- Identity-aware is a must but not sufficient
- Not designed to detect breaches but to make decisions whether to enable access
- Can’t protect against insider threats

# Data Breaches Still Happen

Marriott

facebook

T-Mobile



Google + Uber

TARGET

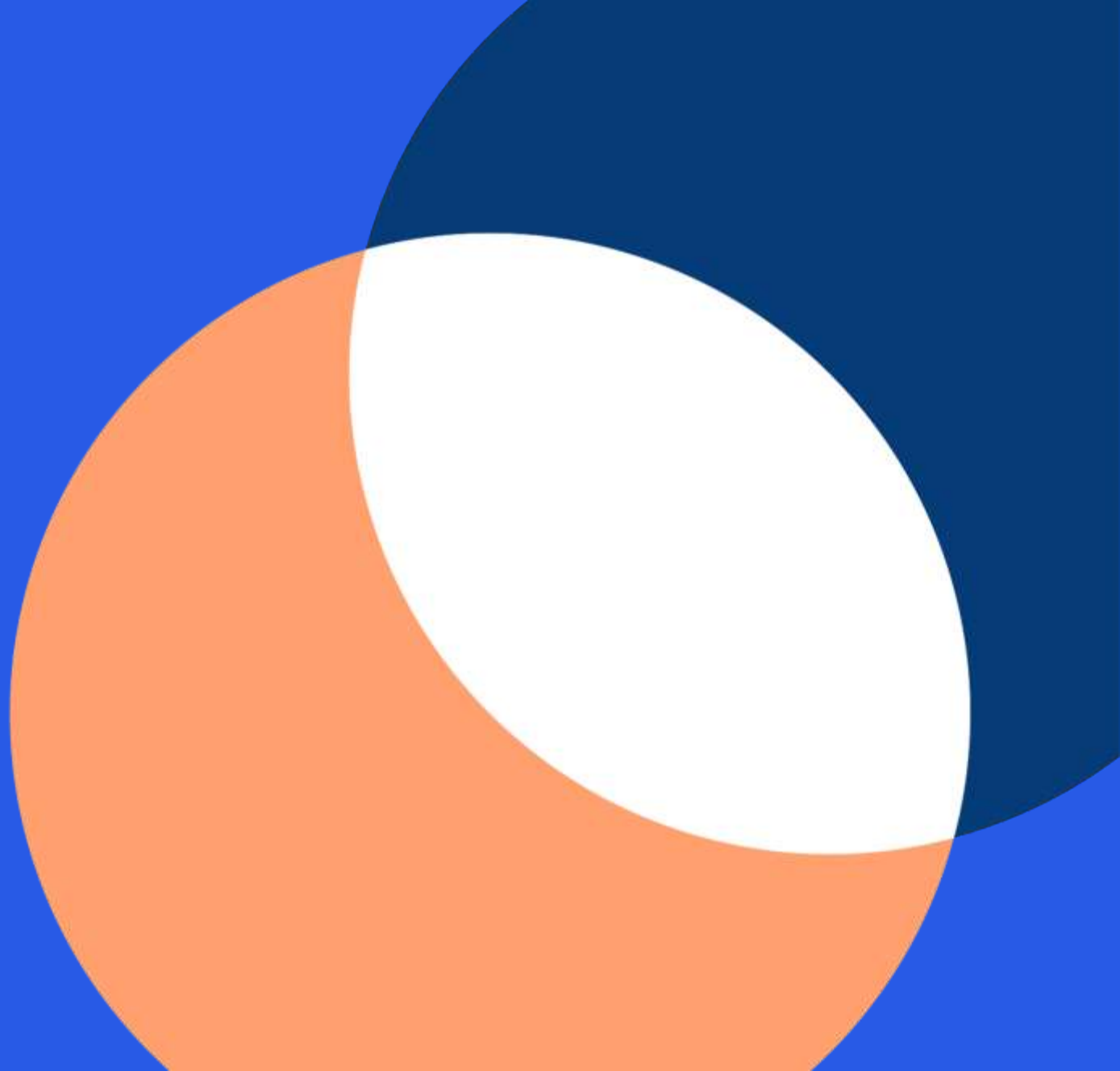
Anthem

Equifax

ebay

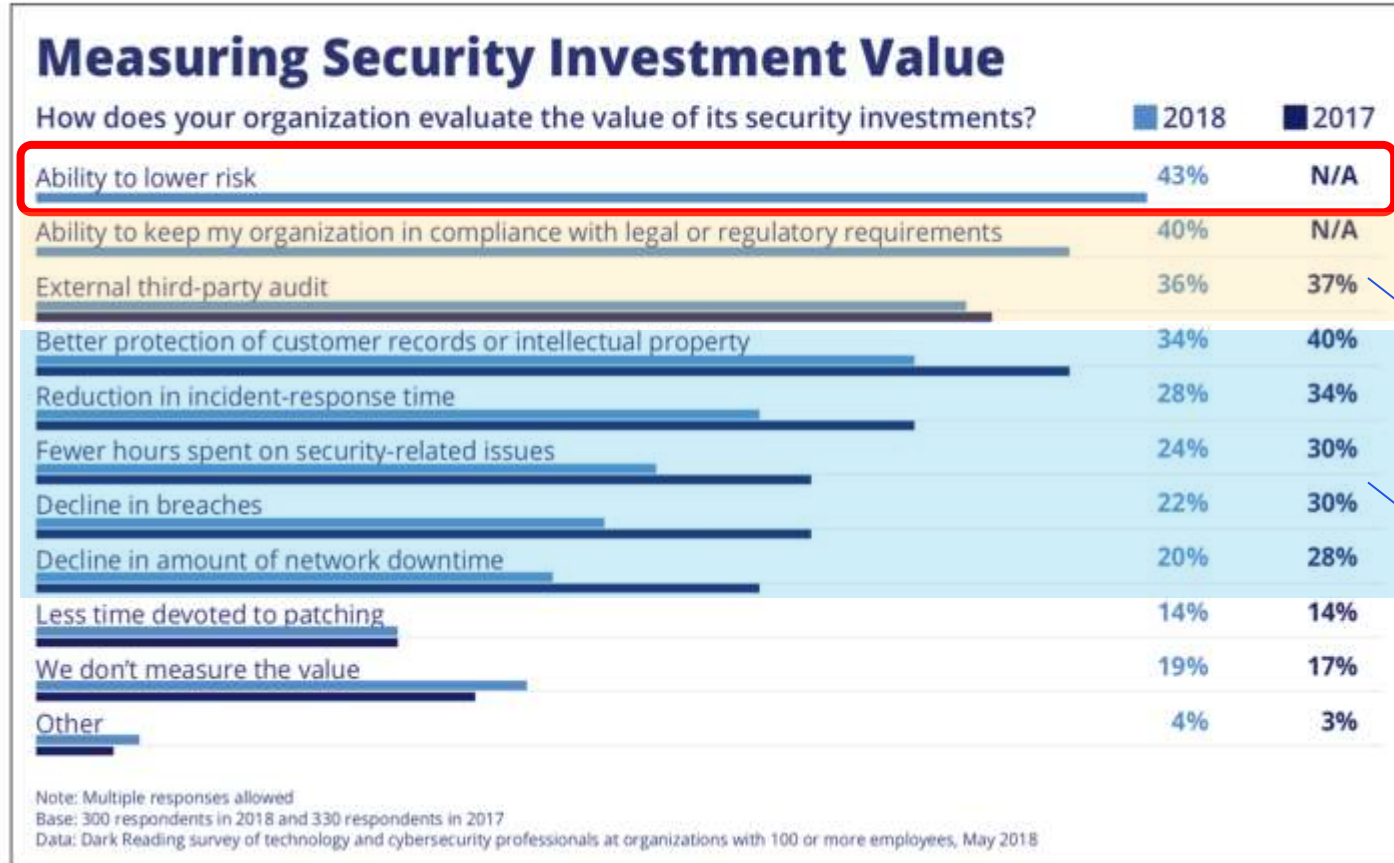
YAHOO

# Risk Assessment Approach



# Taking a Risk Assessment Approach

Figure 1



- Most organizations are evaluating the value of their security investments based on **Ability to lower risk**

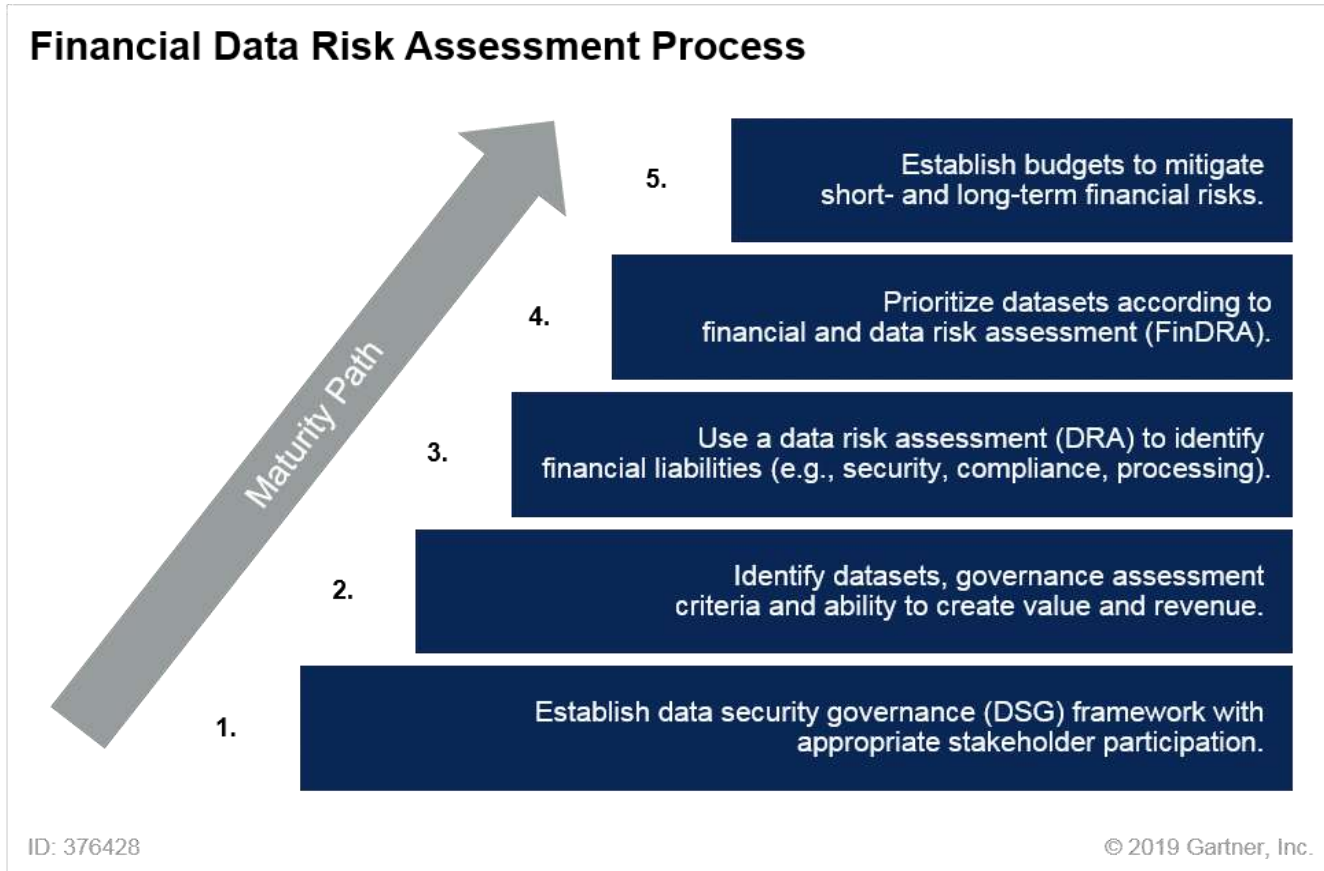
Compliance related

Security related



Source: Dark Reading Report, 2018

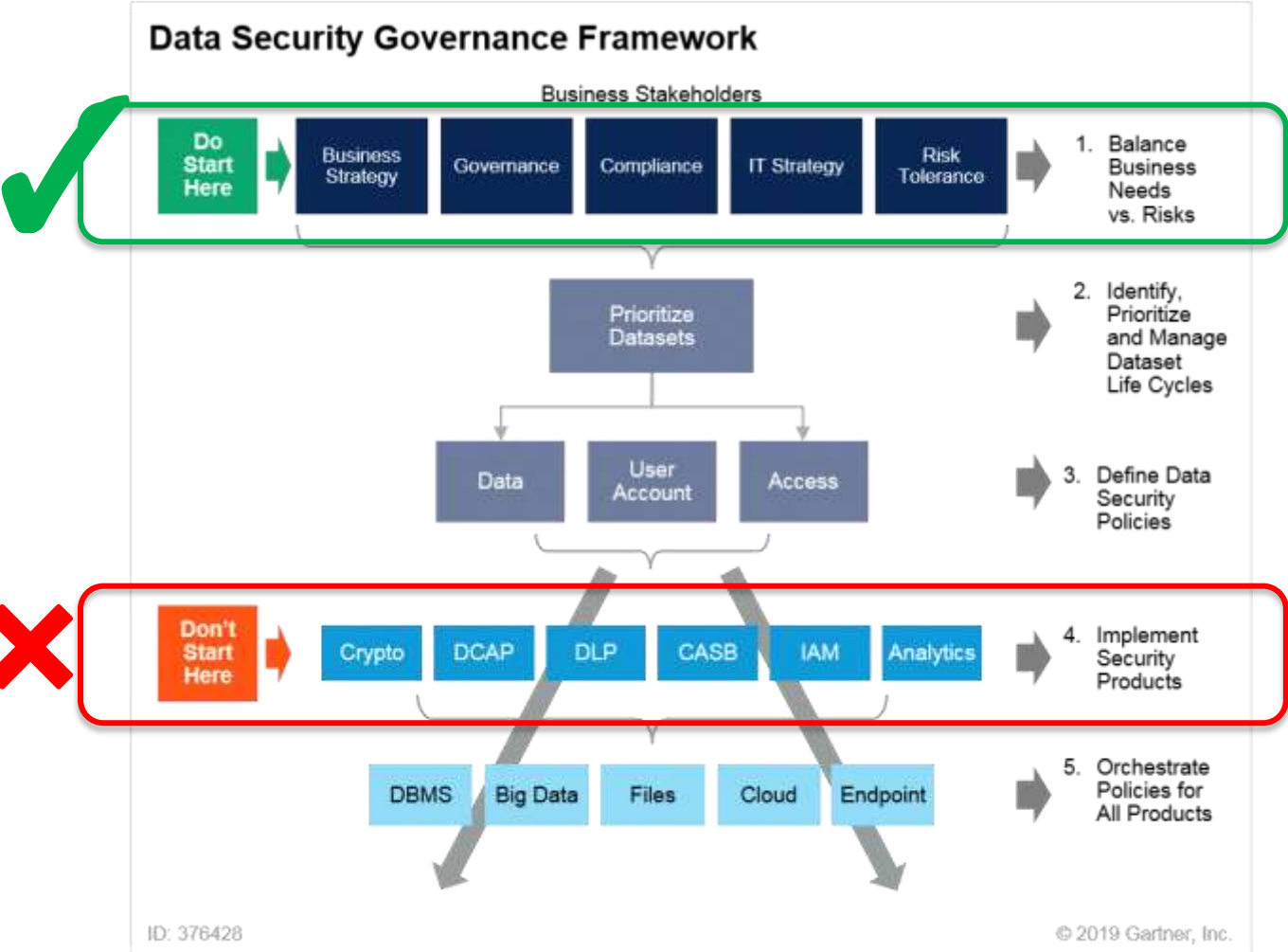
# Example: Gartner Risk Assessment Framework



- **Get alignment** with key stakeholders
- **Priority** = Identify assets + Assess liabilities
- **Security** = Mitigate prioritized risks

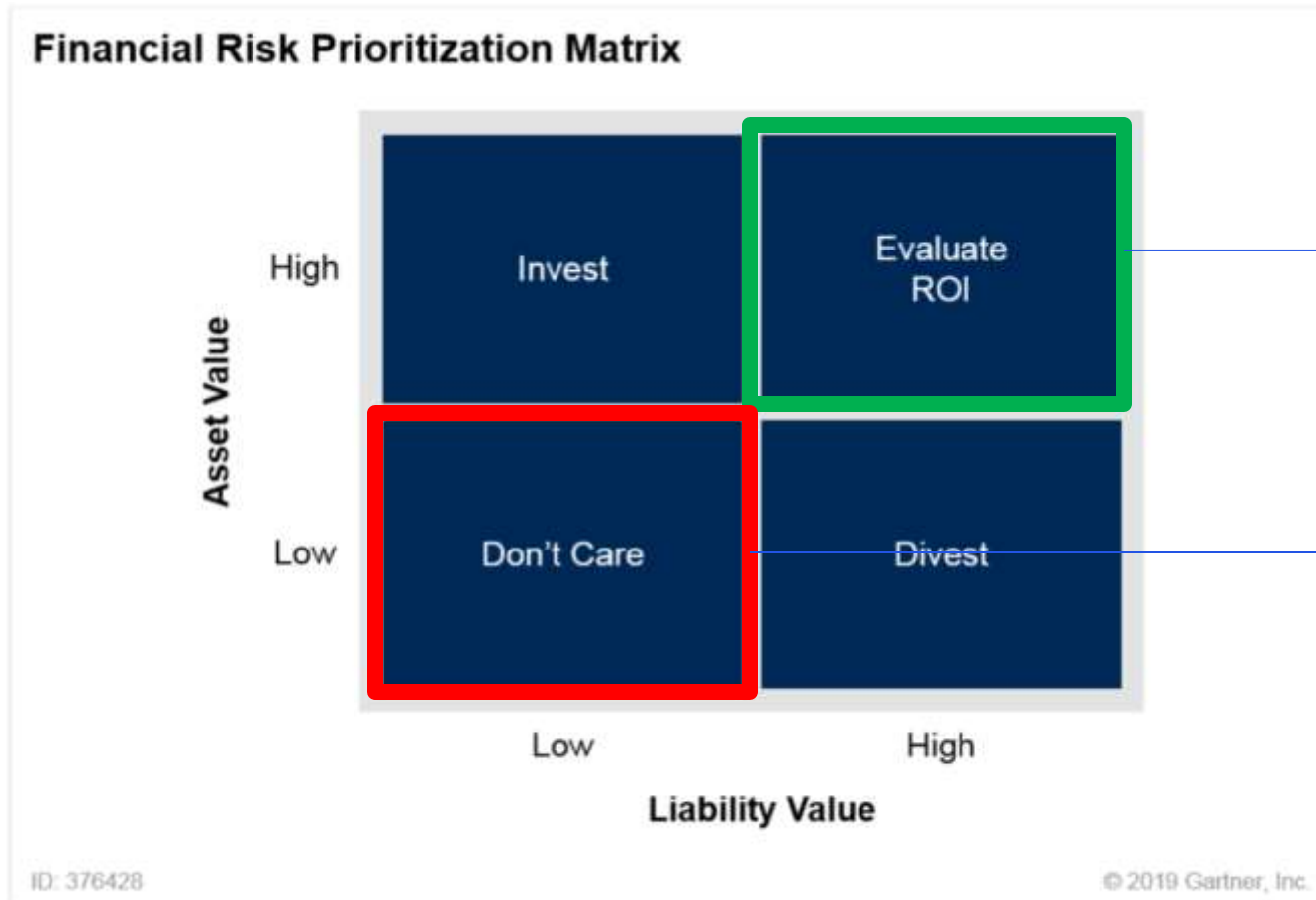
Source: Develop a Financial Risk Assessment for Data Using Infonomics, Gartner 2018

# Example: Gartner Risk Assessment Framework



- Start with balancing between **business needs** and **risks**
- Don't jump to security products/solutions
- Enforce **consistent policies** across hybrid environment

# To Keep or not to Keep



• Maintaining and securing data here is a no-brainer

• **The Problem is:**

- Is there any data that you truly don't care?
- If so, can you delete it?

Source: Gartner (January 2019)


Source: Develop a Financial Risk Assessment for Data Using Infonomics, Gartner 2018



# Enabling Digital Transformation while Mitigating Risks



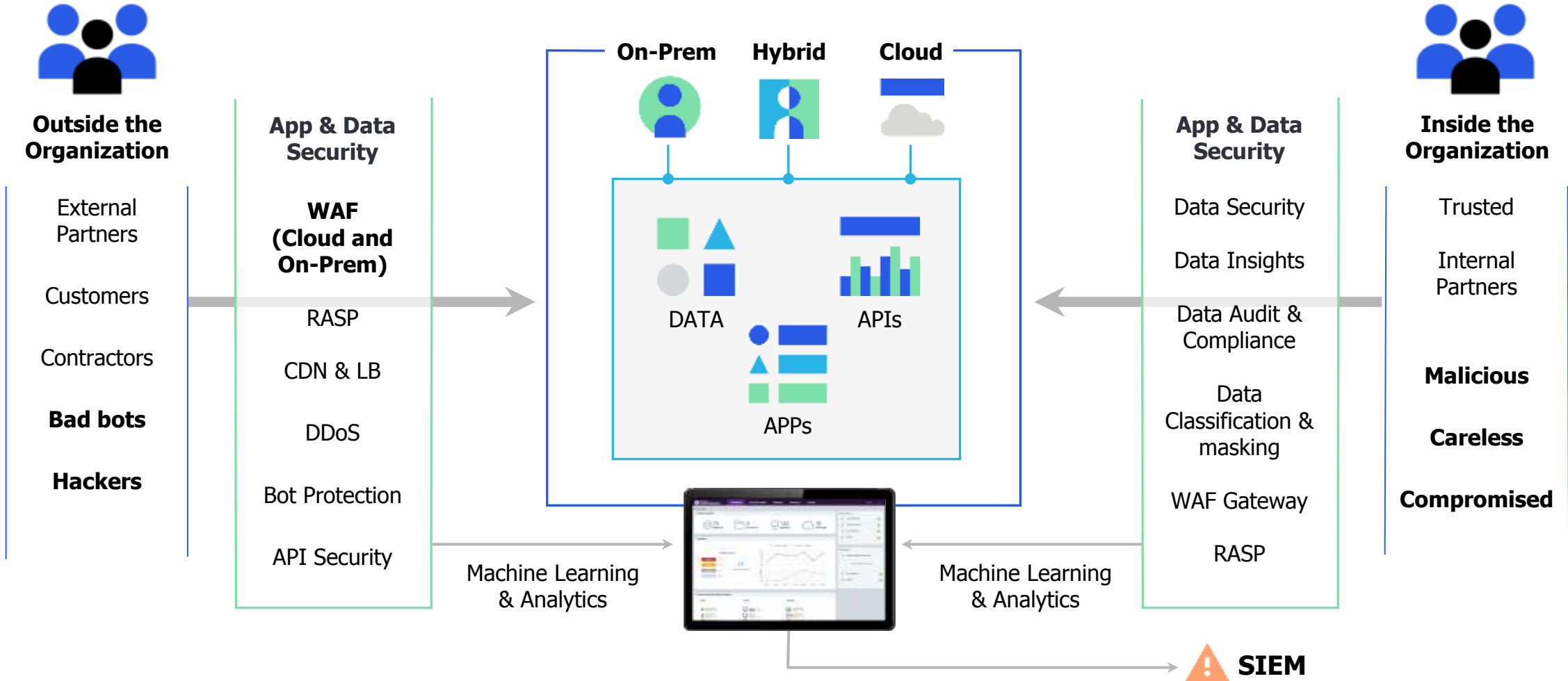
# Data Security is a Must



**As the business becomes digital, security must become Data-Centric”**

– Forrester Research, 2018

# Imperva Security Defense In Depth Architecture



# Example: Buy Down Risks with Data Security

## Financial Services

Exposure of 100 million unique customer records (e.g. PII)

### If a breach happens...

All users in the system have to be notified

A physical mail costs \$0.5 = \$50 M

Fines (e.g. GDPR non-compliant)

Lawsuit

Loss of clients/vital data/productivity

Damage to reputation

Damage to business relationships

= >\$50M

- Data access control

- Single query should not exceed 10,000 PII records



Limits application compromise down to 10,000 PII records = \$20,000

- Identify suspicious data access

- Service account abuse
  - Massive data records access
  - Sensitive data access



Improve breach prevention

- Masking sensitive data

- Reduce attack surface in non-production environment



Prevent data breach risks in non-prod. environments

**Result:**

Buying down

**~\$50M**

# Key Takeaways- Start with What Matters Most

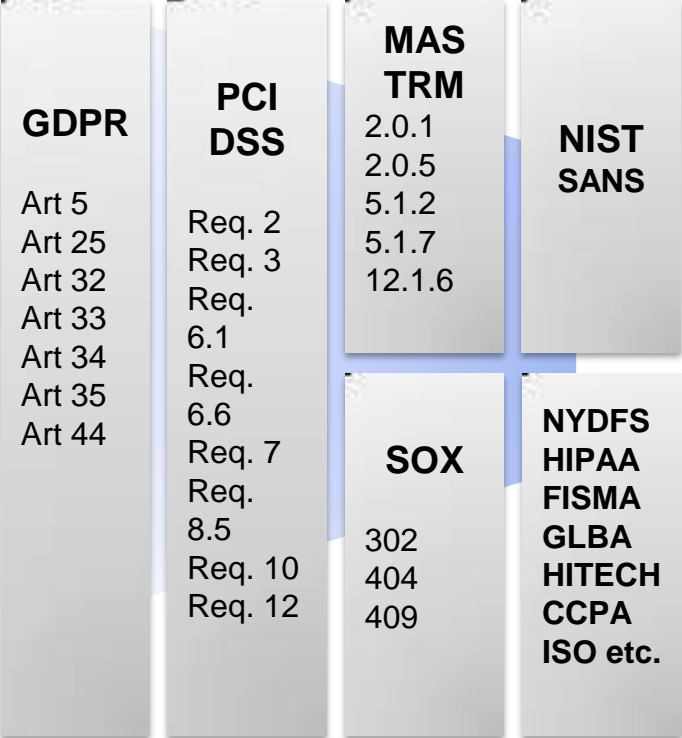
## DATA

- Do you know **where** your sensitive data is?
- Can you tell **who accesses what data**, and **how that data is used**?
- Can you determine which **data access is appropriate**?
- Can you **detect suspicious data access** with high confidence?
- Do you have the **necessary records** for **incident response**?

## APPS

- Do you detect and and mitigate **application vulnerabilities**?
- Are **vulnerable apps taken offline** or is the risk accepted?
- Can your organization tolerate a **DDoS longer than hours**?
- Does your **app security strategy up level periodically** to detect changing attack methods (i.e. Crypto-Jacking, ransomware)?

## Compliance & 3rd Party Framework



# Q&A

## Thank You

Terry Ray

